WEEKLY TEA MARKET REPORT SALE NO: 6 - 09TH/ 10TH FEBRUARY 2021

ORDER OF SALE

<u>EXESTATE</u>	LG Large Leaf LG Small Leaf/BOPIA/Premium	High & Medium/Off Grade/Dust
Mercantile Produce Brokers (Pvt) Ltd	Mercantile Produce Brokers (Pvt) Ltd	Asia Siyaka Commodities PLC
2. Lanka Commodity Brokers (Pvt) Ltd	Bartleet Produce Marketing (Pvt) Ltd	Bartleet Produce Marketing (Pvt) Ltd
3. John Keells PLC	Forbes & Walker Tea Brokers (Pvt) Ltd	Ceylon Tea Brokers PLC
4. Asia Siyaka Commodities PLC	Ceylon Tea Brokers PLC	John Keells PLC
5. Bartleet Produce Marketing (Pvt) Ltd	Eastern Brokers Ltd	Eastern Brokers Ltd
6. Forbes & Walker Tea Brokers (Pvt) Ltd	Asia Siyaka Commodities PLC	Forbes & Walker Tea Brokers (Pvt) Ltd
7. Ceylon Tea Brokers PLC	John Keells PLC	Mercantile Produce Brokers (Pvt) Ltd
8. Eastern Brokers Ltd	Lanka Commodity Brokers (Pvt) Ltd	Lanka Commodity Brokers (Pvt) Ltd

At this week's sale 11,323 lots totalling 6,386,223 kgs were on offer. The breakdown is as follows:

	LOTS	QUANTITY
Ex Estate	793	892,392
Main Sale - High & Medium	1,283	610,140
Low Grown - Leafy	2,100	923,865
Low Grown - Semi Leafy	1,821	941,683
Low Grown - Tippy	1,996	1,050,297
Premium Flowery	386	70,811
Off Grades	2,388	1,343,549
Dust	556	553,486
TOTAL	11,323	6,386,223
Re - Prints	565	342,866

Buyers Prompt: 16/02/2021 Sellers Prompt: 17/02/2021

QUALITY

Westerns were irregular and lower to last, whilst the Nuwara Eliya's were barely maintained. Uda Pussellawa's were fairly similar to last, whilst the Uva's showed a decline on the previous week's quality. Low Growns were similar to last.

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COMMENTS

Auction quantities declined to 6.4 M/Kgs this week from 7 M/Kgs the previous week. Low Growns met with improved demand, whilst the High and Mid Grown small leaf teas witnessed selective buying, perhaps following irregular quality.

Ex-Estate offerings comprised of 0.9 M/Kgs. There was fair demand at irregular rates following quality.

Best Western BOP's were mostly firm and Rs. 10-20 per kg lower, whilst a few select invoices gained by a similar margin following special inquiry. Corresponding BOPF's - select high prices teas declined Rs. 20-40 per kg, whilst the others were firm and lower to a lesser extent. In the Below Best category, a few select coloury BOP's gained Rs. 20 per kg and more, whilst the others were firm and lower by a similar margin. Corresponding BOPF's - teas in the higher price bracket were Rs. 10 per kg lower, whilst the others were firm and Rs. 10 per kg dearer. Plainer BOP's were firm, whilst the corresponding BOPF's were firm and up to Rs. 10 per kg dearer for the cleaner sorts. Nuwara Eliya BOP's were irregular, whilst the corresponding BOPF's tended dearer. Uda Pussellawas sold around last week's levels. Uva BOP/BOPF's were irregular following quality.

High and Mid Grown CTC teas were mostly firm with the exception of teas in the high price bracket, which tended easier. Corresponding Low Grown types were irregular and often Rs. 10-20 per kg lower.

Low Growns comprised of 2.9 M/Kgs in the Leafy/Semi Leafy and Tippy catalogues this week. There was fair demand.

Well-made BOP1/OP1's were fully firm to dearer, whilst the balance were irregular following quality. A selection of better OP/OPA's were firm to dearer, whilst the balance were firm. However, teas at the bottom appreciated. Well-made PEK/PEK1's too appreciated, whilst the balance were irregular following quality.

In the Tippy catalogues, FBOP's in general were firm to dearer. Select Best and Best together with cleaner Below Best FF1's appreciated, whilst the balance were fully firm.

In the Premium catalogue, very Tippy teas continued to attract good demand. Best were firm to selectively dearer, whilst the balance were irregular following quality.

WE CONGRATULATE

GALPADITENNA TEA FACTORY

for

obtaining Rainforest Alliance certification

for selling marks Suduwelipothahena CTC and Hiriliyadda CTC

WE CONGRATULATE

KATABOOLA TEA FACTORY

Managed by Kahawatte Plantations PLC

for obtaining

ISO 22000:2018

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MARKET

Irregular following quality

HIGH GROWN TEAS

BOP Best Westerns were mostly firm and Rs. 10-20

Best Westerns were mostly firm and Rs. 10-20 per kg lower following quality, whilst a few select invoices gained by a similar margin following special inquiry. In the Below Best category, a few select coloury sorts gained Rs. 20 per kg and more, whilst the others were firm and lower by a similar margin. Plainer sorts were barely steady. Nuwara Eliyas were irregular. Uda Pussellawas continued to sell around last week's levels. Uvas were irregular.

BOPF Best Westerns - Select high priced teas declined Rs. 20-40 per kg, whilst the others were firm

and lower to a lesser extent. In the Below Best category, teas in the higher price bracket were Rs. 10 per kg lower, whilst the others together with teas at the lower end of the market were firm and Rs. 10 per kg dearer. Nuwara Eliyas sold at firm to dearer rates. Uda Pussellawas

were firm. Uvas were irregular following quality.

<u>OP/OPA</u> Well-made OP/OPA's firm to dearer whilst others were dearer Rs. 10 per kg.

<u>PEKOE/PEKOE1</u> A limited selection of Flavory PEK's that were available were irregularly dearer. Well made

Orthodox leafy PEK/PEK1's were firm on last whilst others were irregular and mostly easier.

Well made Rotovane PEK's were firm whilst others were easier Rs. 10 per kg.

FBOP/FBOPF1 A limited selection of Flavory FBOP's that were available were irregularly dearer. Orthodox

Leafy FBOP/FF1's in general were firm to dearer.

QUOTATIONS IN (Rs/kg)	<u>BOP</u>		BC)PF	<u>PEKOE</u>	/ FBOP	<u>OP</u>	
Sale Date	01/02 FEB	<u>09/10 FEB</u>	01/02 FEB	09/10 FEB	01/02 FEB	<u>09/10 FEB</u>	01/02 FEB	<u>09/10 FEB</u>
Best Westerns	690 - 840	670 - 740	660 - 760	660 - 730	680 - 890	700 - 1020	620 - 680	630 - 680
Below Best Westerns	630 - 680	640 - 660	630 - 650	640 - 650	600 - 660	620 - 690	520 - 600	550 - 620
Plainer Westerns	580 - 620	580 - 630	590 - 620	610 - 630	460 - 580	500 - 600	480 - 500	500 - 540
Nuwara Eliyas	590 - 750	550	550 - 710	550 - 750	680 - 940	700 - 940	600 - 630	560 - 640
Brighter Udapussellawas	570 - 630	570 - 600	590 - 620	600 - 630	580 - 790	600 - 680	560 - 620	560 - 620
Other Udapussellawas	550	550	560 - 580	570 - 590	480 - 560	520 - 580	460 - 550	490 - 550
Best Uvas	580 - 620	600 - 650	600 - 620	620 - 660	680 - 870	690 - 920	560 - 630	580 - 660
Other Uvas	550 - 570	550 - 580	590	550 - 600	480 - 660	510 - 680	460 - 540	500 - 570

MEDIUM GROWN TEAS

BOP Mostly firm.

BOPF Sold around last week's levels.

<u>OP/OPA</u> Well-made OP/OPA's were firm to dearer whilst others were dearer Rs. 10 per kg.

PEKOE/PEKOE1 Well-made PEK's were firm on last whilst others were easier Rs. 10-20 per kg. PEK1's in

general were dearer Rs. 10-20 per kg.

FBOP/FBOPF1 Select best FBOPs were firm to dearer whilst others were dearer Rs. 10-20 per kg. Well made

FF1's were selectively dearer whilst others were dearer Rs. 10-20 per kg.

QUOTATIONS IN (Rs/kg)	<u>B</u> (<u> </u>	<u>BC</u>	<u>PF</u>	<u>PEKOE</u>	2 / FBOP	<u>OP</u>		
Sale Date	01/02 FEB	<u>09/10 FEB</u>	01/02 FEB	09/10 FEB	01/02 FEB	<u>09/10 FEB</u>	<u>01/02 FEB</u>	<u>09/10 FEB</u>	
Good Mediums	680 - 730	640 - 710	610 - 640	630 - 650	680 - 940	700 - 1020	580 - 760	600 - 780	
Other Mediums	550 - 610	530	520 - 590	470 - 570	460 - 660	500 - 680	460 - 560	500 - 590	

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UNORTHODOX TEAS

HIGH GROWN BP1s - Firm and Rs. 10-20 per kg dearer. PF1s - Teas in the higher price bracket tended

easier, whilst the others sold around last week's levels.

MEDIUM GROWN BP1s - Firm and selectively dearer. PF1s - Firm.

LOW GROWN BP1s - Irregular following quality. PF1s - Rs. 10-20 per kg lower.

QUOTATIONS IN (Rs/kg)	<u>B</u> 1	<u>P 1</u>	<u>PF 1</u>			
Sale Date	<u>01/02 FEB</u>	<u>09/10 FEB</u>	<u>01/02 FEB</u>	<u>09/10 FEB</u>		
High Grown	560 - 600	570 - 600	540 - 650	550 - 630		
Medium Grown	550 - 620	560 - 620	550 - 610	550 - 610		
Low Grown	600 - 660	600 - 650	680 - 860	620 - 820		

OFF GRADES

FGS1/FGS Best together with Below Best were firm to selectively dearer, whilst poorer sorts were firm

to lower. Low Growns - few Select Best firm. Others in general declined Rs. 20-30 per kg and more at times. CTC's - Best and Below Best varieties were firm on last, whilst poorer

sorts firm on last.

BROKENSBM's & BP's - Best and cleaner Below Best firm. Others together with poorer sorts declined

Rs. 10-20 per kg.

BOP1A The best varieties were firm, whilst a few selective invoices were dearer following quality.

Below Best and poorer sorts remained firm on last.

QUOTATIONS IN (Rs/kg)	<u>HI</u>	<u>GH</u>	<u>MEDIUM</u>		<u>LOW</u>	
Sale Date	01/02 FEB	<u>09/10 FEB</u>	<u>01/02 FEB</u>	<u>09/10 FEB</u>	<u>01/02 FEB</u>	<u>09/10 FEB</u>
Better Fannings (Orthodox)	590 - 650	580 - 630	540 - 610	590	520 - 570	500 - 540
Better Fannings (CTC)	590	N/A	610	590 - 600	470 - 750	460 - 750
Other Fannings (Orthodox)	600	600	530	510	500 - 540	480 - 490
Other Fannings (CTC)	500	460	450 - 490	430	430 - 750	460 - 750
Good Brokens	530 - 660	520 - 640	550 - 660	560 - 630	660	690
Other Brokens	470 - 640	470 - 600	490 - 630	480 - 600	500 - 610	480 - 590
Better BOP1As	490 - 570	500 - 530	650 - 670	540 - 620	680 - 740	620 - 810
Other BOP1As	490 - 520	470 - 490	510 - 590	460 - 520	500 - 560	470 - 580

DUSTS

DUST1

Select Best primaries sold at last levels. High Grown Dust1's in Best and Below Best categories gained Rs. 10-20 per kg following quality. Balance sold at last levels. Others and Poorer sorts were firm to irregularly dearer. Mediums sold at last levels. Select Best CTC's gained considerably. Best and Below Best were firm to irregularly lower. Others and Poorer sorts declined Rs. 10-20 per kg. Best Low Growns gained sharply. Below Best irregularly dearer. Others and poorer sorts were firm.

DUST

Clean secondaries firm to irregularly dearer. Below Best sold at last levels. Poorest on offer followed a similar trend. CTC's declined Rs. 10-20 per kg. Low Growns firm to irregularly dearer.

QUOTATIONS IN (Rs/kg)	<u>HI</u>	<u>GH</u>	<u>MEDIUM</u>		<u>LOW</u>	
Sale Date	01/02 FEB	09/10 FEB	01/02 FEB	09/10 FEB	01/02 FEB	<u>09/10 FEB</u>
Better Primary Dust (Orthodox)	550 - 760	580 - 750	530 - 630	530 - 630	500 - 540	540 - 650
Better Primary Dust (CTC) P. Dust	560 - 630	560 - 630	530 - 620	500 - 600	580 - 630	620 - 730
Below Best Primary Dust (Orthodox)	480 - 550	500 - 570	480 - 500	480 - 520	450 - 540	460 - 530
Other Primary Dust (CTC) P. Dust	450 - 470	450 - 550	430 - 520	420 - 490	460 - 560	450 - 610
Other Primary Dust (Orthodox)	450 - 480	450 - 490	430 - 460	430 - 470	380 - 450	400 - 450
Better Secondary Dust	540 - 570	560 - 630	510 - 560	450 - 520	470 - 510	490 - 540
Other Secondary Dust	400 - 550	400 - 550	430 - 490	400 - 440	430 - 480	430 - 480

* Note. High & Medium quotations are a combination of **HIGH GROWNS** (Western High and Uva High) **MEDIUM GROWNS** (Western Medium and Uva Medium).

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LOW GROWN TEAS

FBOP/FBOP1 Select Best FBOPs appreciated. Best were firm to selectively dearer. Cleaner Below Best and

bolder varieties too appreciated. Balance were irregular following quality. FBOP1s in general

firm.

<u>BOP</u> Select Best BOPs were lower. Balance were firm on last.

BOP1 Better BOP1s were fully firm whilst others declined by Rs. 10-20 per kg.

OP1 Select Best OP1s were fully firm to dearer. Improved/ clean Below Best varieties were dearer by

Rs. 10-20 per kg while others where quality did not maintain, prices were irregular. Teas at the

bottom end maintained.

OP Select Best OPs together with clean Below Best varieties were fully firm to dearer. Others

together with the teas at the bottom end maintained.

OPA Better OPAs in general were fully firm to dearer. Below Best varieties maintained while poorer

sorts were dearer.

<u>PEKOE</u> Select Best PEK/PEK1s together with a range of improved Below Best varieties were fully firm to

dearer while others and mixed varieties were mostly irregular and lower. Teas at the bottom end

were barely steady.

BOPF In general were firm.

FBOPF/FBOPF1 Very tippy teas continue to attract good demand. Best and cleaner Below Best were firm to dearer.

Balance were irregular following quality. Select Best FF1s appreciated. Best and cleaner Below

 $Best\ were\ firm\ to\ selectively\ dearer.\ Balance\ irregular\ following\ quality.$

QUOTATIONS IN (Rs/kg)	SELEC	T BEST	BF	<u>est</u>	BELOV	V BEST	<u>OTF</u>	IERS
Sale Date	01/02 FEB	<u>09/10 FEB</u>	01/02 FEB	09/10 FEB	01/02 FEB	09/10 FEB	01/02 FEB	09/10 FEB
FBOP 1	750 - 770	770 - 800	650 - 700	660 - 710	570 - 600	570 - 620	540 - 560	540 - 560
FBOP	840 - 880	860 - 900	750 - 780	770 - 800	640 - 680	650 - 700	520 - 570	520 - 580
BOP 1	1000-1160	950-1450	900 - 950	900 - 950	875 - 900	885 - 900	650 - 700	650 - 720
BOP	800 - 820	780 - 810	700 - 720	700 - 720	560 - 600	560 - 610	460 - 520	480 - 550
BOPF	650 - 700	650 - 700	540 - 560	530 - 560	460 - 480	460 - 480	430 - 450	430 - 450
FBOPF (TIPPY)/FBOPF SP	1800-2350	1900-2400	900-1000	900-1100	610 - 640	610 - 650	600	600
FBOPF 1	770 - 800	780 - 820	700 - 730	710 - 740	550 - 600	550 - 620	470 - 520	480 - 520
FBOPF	830 - 900	850 - 900	650 - 680	660 - 700	520 - 570	520 - 550	460 - 500	460 - 500
OP 1	1500-1550	1500-1800	1450-1500	1450-1500	1400-1450	1420-1450	600 - 750	600 - 750
OP	780 - 810	780 - 830	740 - 770	750 - 760	730 - 740	740 - 750	600 - 650	600 - 680
OPA	850 - 940	850-1000	800 - 850	750 - 850	675 - 700	675 - 730	450 - 650	500 - 680
PEKOE	1000-1140	950-1200	850 - 900	850 - 950	700 - 800	700 - 775	600 - 700	600 - 700
PEK 1	1000-1180	1000-1300	900 - 950	900 - 950	800 - 850	800 - 850	670 - 750	650 - 720

FORBES & WALKER TEA BROKERS (PVT) LTD SALE OF - 09TH/ 10TH FEBRUARY 2021

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TOP PRICES IN (RS/KGS) - SALE OF 09TH/ 10TH FEBRUARY 2021 WESTERN MEDIUM UVA MEDIUM BOP 810.00 720.00 Harangalla (a) Demodera 'S' BOP BOPSp Edden Valley 710.00 BOPSp 740.00 Halpewatte Uva BOPF/BOPFSp 680.00 BOPF/BOPFSp 720.00 Sanrose (a) Dickwella Vellai Oya BOPF/BOPFSp 650.00 BOP1 780.00 (a) Glen Alpin Orange Field BOP1 890.00 Dickwella FBOP/FBOP1 800.00 Doombagastalawa BOP1 870.00 Aruna Passara FBOP/FBOP1 800.00 (a) Cooroondoowatte BOP1 860.00 Pettiagalla FBOPF/FBOPF1 770.00 (a) Uplands BOP1 860.00 Halpewatte Uva FBOPF/FBOPF1 770.00 Craighead FBOP/FBOP1 (a) 960.00 Dickwella OP/OPA 670.00 (a) Craighead FBOPF/FBOPF1 940.00Halpewatte Uva OP1 760.00 PEK/PEK1 Harangalla OP/OPA 780.00 Aruna Passara 940.00 (a) OP1 Craighead 1,020.00 (a) **UVA HIGH** PEK/PEK1 Dartry Valley 1,020.00 BOP 720.00 Glenanore WESTERN HIGH BOPSp Spring Valley 700.00 BOPF/BOPFSp Bearwell BOP (a) 740.00 Bandaraeliya 660.00 (a) Somerset BOP 740.00 Spring Valley BOPF/BOPFSp 660.00 (a) BOP 730.00 BOPF/BOPFSp Great Western (a) Pitaratmalie 660.00 BOP BOP1 Wattegodde 730.00 Uva Highlands 810.00 720.00 Tillyrie BOP Uva Highlands FBOP/FBOP1 790.00 a, (a) Kaipoogalla BOP FBOPF/FBOPF1 720.00 Spring Valley 760.00 (a) Uva Highlands BOP 720.00 FBOPF/FBOPF1 730.00 Stockholm (a) Great Western BOPSp 700.00 FBOPF/FBOPF1 Craig 730.00 BOPSp 690.00 Battawatte OP/OPA 660.00 Bearwell (a) Kaipoogalla BOPF/BOPFSp 730.00 Glenanore OP/OPA 650.00 <u>a</u> (a) Adisham BOPF/BOPFSp 720.00 Uvakellie OP/OPA 650.00 (a) BOPF/BOPFSp Spring Valley Bearwell 720.00 OP1 700.00 Inverness FBOP/FBOP1 860.00 Battawatte PEK/PEK1 920.00 FBOPF/FBOPF1 780.00 Inverness UNORTHODOX HIGH OP/OPA 710.00 Inverness Dunsinane CTC BP1 600.00 (a) Venture OP1 670.00 600.00 Florence CTC BP1 (a) Weddemulla PEK/PEK1 860.00 Dunsinane CTC PF1 630.00 NUWARA ELIYAS 550.00 Mount Vernon CTC BPS BOP 550.00 Kenmare UNORTHODOX MEDIUM BOPF/BOPFSp 750.00 Mahagastotte (a). BP1 630.00 Delta CTC Court Lodge BOPF/BOPFSp 730.00 a, Delta CTC PF1 610.00 940.00 Court Lodge FBOP/FBOP1 a, Aultmore CTC **BPS** 510.00 FBOP/FBOP1 Mahagastotte 940.00 a, Mahagastotte OP/OPA 640.00 UNORTHODOX LOW a, BP1 Court Lodge PEK/PEK1 920.00 Ceciliyan CTC 680.00 (a) PEK/PEK1 Mahagastotte 890.00 Hingalgoda CTC 820.00 (a) Ceciliyan CTC BPS 650.00 UDAPUSSELLAWAS 600.00 PREMIUM FLOWERY ROP Luckyland 590.00 FBOPFSp 2.550.00 Liddesdale BOP (a) Berubeula 590.00 BOP FBOPExSn 3 200 00 Kirklees Lions BOPSn 570.00 FBOPFExSp1 Kirklees 2,750.00 Graceland BOPF/BOPFSp 640.00 Moolova DUSTS BOP1 620.00 Gonapitiya (a) Mattakelle DUST1 750.00 FBOP/FBOP1 680.00 Gampaha Ceciliyan CTC **PDUST** 730.00 FBOPF/FBOPF1 730.00 Gampaha Delmar OP/OPA 620.00 OFF GRADES (a) OP/OPA 610.00 Laxapana FGS/FGS1 630.00 Gonapitiva (a) OP/OPA 600.00 Holyrood FGS/FGS1 620.00 Gordon (a) (a) OP1 640.00 Hingalgoda CTC PF 750.00 Gampaha PEK/PEK1 640.00 BM 690.00 Gonapitiva Gunawardane Uplands BP 680.00 LOW GROWNS BP 680.00 Kenmare Golden Garden BOP 1.250.00 Rilhena 'Special' BOP1A (a) 810.00 BOPSp 1.250.00 Nawagamuwahena Hidellana BOPF 770.00 BOPFSp Dishan Valley 800.00 FBOP 1.060.00 Pothotuwa (a) FROP1 960.00 Rotumba Andaradeniya FBOPF 1.040.00 FBOPF1 920.00 Sirimewana Halwitigala 'SH' FBOPF1 920.00 FBOPF1 870.00 Pothotuwa (a) FBOPF1 870.00 Liverpool Super FBOPF1 870.00 Ransegoda 1,450.00 New Vithanakande BOP1 BOP1 1,400.00 Pothotuwa a, Kanneliva OP1 1,800.00 a, Kurunduwatte OP 830.00 A.C.U. Super OPA 1,000.00 Livonta 1,200.00 PEK Hidellana 1,300.00 @ Sold by Forbes & Walker Tea Brokers (Pvt) Ltd/ **All Time Record Price * Equal All Time Record Price FORBES & WALKER TEA BROKERS (PVT) LTD SALE OF - 09TH/ 10TH FEBRUARY 2021

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	<u>Q1</u>	UANTITY SOLD DURING THE PERIOD		
	2021	<u>01ST - 06TH FEBRUARY 2021</u>		2020
WEEKLY	TODATE		WEEKLY	TODATE
		PRIVATE SALES		
105,427	498,397		101,572	429,050
	24 660 050	PUBLIC AUCTION		20.447.064
6,253,223	31,660,970	EODWADD CONTDACTS	5,298,663	30,117,061
NIL	69,680	FORWARD CONTRACTS	NIL	NIL
NIL	09,080	DIRECT SALES	NIL	NIL
NIL	NIL	<u>BIRECT STREES</u>	15,470	153,405
		TOTAL	,.,.	,
6,358,650	32,229,047		5,415,705	30,699,516
		BMF EXCLUDED FROM PRIVATE SALE		
116,115	816,337		312,954	949,811

PUBLIC AUCTION / GROSS SALE AVERAGES

SALE NO: 5

SALE OF: 01ST/02ND FEBRUARY 2021

_		<u>2021</u>					2020		<u>2019</u>			
	WEE	KLY	TOD	ATE	WEEKLY TOD		ATE WEI		KLY	TODATE		
	SLR	USD	SLR	USD	SLR	USD	SLR	USD	SLR	USD	SLR	USD
Uva High Grown	574.13	3.02	578.07	3.05	494.18	2.75	461.37	2.57	496.03	2.76	490.69	2.71
Western High Grown	620.93	3.26	626.90	3.30	579.77	3.23	567.19	3.16	584.23	3.25	606.39	3.35
CTC High Grown	575.70	3.02	585.16	3.08	538.04	3.00	547.24	3.04	526.17	2.93	527.66	2.91
High Grown (Summary)	608.64	3.20	614.00	3.23	563.65	3.14	542.87	3.02	560.89	3.12	573.69	3.17
Uva Medium Grown	575.56	3.02	593.42	3.13	520.35	2.90	492.19	2.74	534.43	2.98	516.75	2.85
Western Medium Grown	563.84	2.96	576.62	3.04	505.96	2.82	493.75	2.75	514.23	2.86	508.33	2.81
CTC Medium Grown	534.80	2.81	552.21	2.91	471.91	2.63	473.41	2.63	456.33	2.54	473.98	2.62
Medium Grown (Summary)	567.18	2.98	581.77	3.06	509.15	2.84	493.39	2.75	520.06	2.90	510.51	2.82
Orthodox Low Grown	665.75	3.50	678.89	3.58	638.97	3.56	644.06	3.58	632.51	3.52	620.30	3.42
CTC Low Grown	539.21	2.83	551.25	2.90	449.03	2.50	457.57	2.55	443.85	2.47	453.63	2.50
Low Grown(Summary)	657.08	3.45	669.76	3.53	622.73	3.47	627.97	3.49	621.18	3.46	609.92	3.37
Total	632.24	3.32	643.63	3.39	595.50	3.32	591.43	3.29	593.73	3.31	587.18	3.24

Source: Oanda Exchange Rates

Source: MSL - Averages

QUANTITY SOLD AND THE AVERAGE PRICE PER AUCTION									
		<u>2021</u>			<u>2020</u>			<u>2019</u>	
SALE DATE	QTY <u>M/KG</u>	AV/PRICE RS	Approx US\$ Equivalent	QTY <u>M/KG</u>	AV/PRICE RS	Approx US\$ Equivalent	QTY <u>M/KG</u>	AV/PRICE RS	Approx US\$ Equivalent
26TH JAN 2021	6.47	637.17	3.34	6.18	602.50	3.35	7.15	593.70	3.30
02ND FEB 2021	6.25	632.24	3.32	5.29	595.50	3.32	6.57	593.71	3.31

Source: Central Bank of Sri Lanka / Buying Rates

RATES OF EXCHANGE AS AT 10TH FEBRUARY 2021

YEAR	US.DOL	STG.PD	YEN	EURO
2021	192.57	263.93	1.82	231.12
2020	179.55	231.58	1.62	194.63
2019	176.12	227 04	1 59	199 50

SRI LANKA RUPEE APPROX. PER UNIT OF CURRENCY

Source: Central Bank of Sri Lanka / Buying Rates

CROP AND WEATHER

For the period 01 - 07 February 2021

Western/Nuwara Eliya Regions

Both regions reported bright mornings with overcast evenings and occasional showers. The Department of Meteorology expects strong winds in the Western Region in the week ahead.

<u>Uva/Udapussellawa Regions</u>

The Uva Region reported dull weather with intermittent showers, whilst the Udapussellawa Region reported clear mornings with scattered showers during the evenings with a few sub-districts experiencing bright weather throughout the week. Occasional showers are expected in the Uva Region by the Department of Meteorology in the week ahead.

Low Growns

Bright mornings and gloomy evenings with occasional showers were reported in the Low Grown Region. According to the Department of Meteorology, heavy showers are expected in the Ruhuna and Sabaragamuwa regions in the week ahead.

Crop Intake

The Western, Nuwara Eliya and Udapussellawa regions maintained the crop intake, whilst the Uva and Low Grown regions reported a decrease.

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BANGLADESH AUCTION

SALE OF - SALE OF 08TH FEBRUARY 2021 (SALE NO. 37)

CTC LEAF: 32,575 packages of Current Season and 50 packages of Old Season teas on offer met with a good demand at slightly easier rates.

BROKENS: Best Brokens met with a fairly good demand but were easier with quality often shedding by Tk.5/- to sometimes more. Mediums also met with a good demand and were about steady. All other types were an irregular market but mostly easing in value with some withdrawals.

FANNINGS: Best Fannings met with a good demand but were easier by about Tk.5/- to Tk.7/- whilst good and mediums were about steady to slightly easier with a few withdrawals. Plain and BLF types met with some demand but eased further.

CTC DUST: 9,214 packages of Current Season and 5 packages of Old Season teas on offer met with a good demand. Good liquoring varieties sold at barely steady to easier rates closely following quality. Mediums met with a good demand and sold around last levels. Plain and BLF Dusts were easier by Tk.5/- to Tk.10/- with quite fair withdrawals. Blenders lent strong support with fair interest from the Loose tea buyers.

COMMENTS: Teas on offer showed a seasonal decline in quality and there was a preponderance of plainer varieties. As a result, buyers were more discriminating particularly the Blenders who were less competitive than of last. Best and good types mostly shed Tk.4/- to Tk.6/- in values whilst the other varieties fell further with fair withdrawals. There was also less support from the Loose Tea buyers.

Dusts sold well

Our catalogue (Sale 37): Avg: Tk 202.90, Sold 76.0% & (Sale 36) Avg: Tk 202.61, sold 83.6%.

QUOTATIONS	BROKENS		FANNINGS	
Large	2.15-2.27	Best	2.47-2.56	
Medium	2.15-2.21	Good	2.35-2.42	
Small	2.27-2.45	Medium	2.21-2.27	
Plain	2.05-2.11	Plain	2.05-2.11	
BLF	1.97-2.09	BLF	1.97-2.09	

Courtesy - National Brokers Limited.

MALAWI AUCTION

SALE OF - SALE OF 10TH FEBRUARY 2021 (SALE NO. 6)

There was fair but selective demand at firm to 3USC dearer where sold.

BP1 - Few lower quality available were neglected.

PF1 met better demand at firm to 3USC up where sold.

 $PF1SC\ were\ generally\ not\ supported.$

PD tended firm to 3USC dearer on last.

D1 - N/A.

Secondaries were taken out under bids.

Courtesy - Tea Brokers Central Africa Limited.

KOLKATA AUCTION

SALE OF - SALE OF 09TH/10TH FEBRUARY 2021 (SALE NO. 6)

Strong demand. Assams selling at barely steady to irregularly easier levels following quality. Dooars irregular around last. Western India active. Tata Global Beverages operating. Local / Internal active. Hindustan Unilever Some Enquiry. Exporters active.

Courtesy - Associated Brokers Private Limited, Kolkata.

JAKARTA AUCTION

SALE OF - 10TH FEBRUARY 2021 (SALE NO. 6)

Today's sale was concluded with a total quantity 7,920 packages, a slightly lesser volume compared to the preceding sale. There was fairly demand at irregularly with some lots were unsold.

ORTHODOX TEA

A few better/best lines were ranged between steady to easier and some remain unsold. Medium lines held firm to easier but a few invoices remained without bids.

CTC TEA

Better/best lines were about firm to easier whilst all others lines particularly the lower lines met with a limited demand and sold at a discount. There some teas were remaining unsold.

Courtesy - Sinar Malulu - Jakarta

GUWAHATI AUCTION

SALE OF - SALE OF 10TH FEBRUARY 2021 (SALE NO. 6)

There is good demand at firm to occasionally dearer levels. TCPL operating. HUL silent so far. Internal buyers operating. Exporters very selective.

 $Courtesy-Associated\ Brokers\ Pvt.\ Ltd.,\ Guwahati.$

COCHIN AUCTION

SALE OF - SALE OF 09TH FEBRUARY 2021 (SALE NO. 6)

CTC DUST

DEMAND: Strong (91% SOLD)

MARKET: Opened barely steady to Rs.2/- to 5/- lower. As the sale progressed good liquoring and high priced teas were steady to firm. Low medium and plainer teas strong feature and appreciated by Rs.3/- to 7/- and occasionally more.

BUYING PATTERN Avt and Kerala state civil supplies continued to be active. Other major packeteers and Devagiri tea & produce lent useful support. All blenders together absorbed 72% of the total quantity sold. Kerala loose tea traders and upcountry buyers subdued. Exporters confined to low priced teas and covered very small quantity.

ORTHODOX DUST

DEMAND: Strong (100% sold)

MARKET: Dearer by Rs.3/- to 5/- and sometimes more.

BUYING PATTERN: Exporters and Kerala buyers active.

Courtesy - Forbes, Ewarts & Figgis Pvt. Ltd., Cochin.

MOMBASA AUCTION

The above market report details were not available at the time of printing this publication.

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CROP STATISTICS IN (Mn/kgs)

					Todate	Todate	Todate	Differe	nce +/-
		2018	2019	2020	2018	2019	2020	2018 vs 2019	2019 vs 2020
Sri Lanka	Dec	26.3	21.9	28.5	303.9	300.1	278.4	-3.8	-21.7
Bangladesh	Dec	6.3	6.42	6.96	82.1	96.07	86.39	13.97	-9.68
North India	Dec	35.8	48.2	53.6	1113.7	1171.1	1034.1	57.4	-137.0
South India	Dec	19.7	20.3	18.1	224.9	219.0	221.5	-5.9	2.5
Malawi	Nov	6.4	1.1	1,3	50.6	43.2	39.9	-7.4	-3.3
Кепуа	Oct	49.2	46.3	48.2	395.5	363.1	467.4	-32.4	104.3

<u>CATALOGUES</u>

SALE NO. 08 - SCHEDULED FOR 22ND/23RD FEBRUARY 2021

The Ex Estate catalogue closed on 5 February 2021 excluding violations. The Main sale catalogues too closed on 5 February 2021 excluding violations.

SALE NO. 09 - SCHEDULED FOR 2ND/3RD MARCH 2021

The Ex Estate and Main sale catalogues are scheduled to close on 11 February 2021.

SALE NO. 10 - SCHEDULED FOR 9TH/10TH MARCH 2021

The Ex Estate and Main sale catalogues are scheduled to close on 18 February 2021.

The details of teas awaiting sale are given on the last page of this report.

FORBES & WALKER TEA BROKERS (PVT) LTD SALE OF - 09TH/10TH FEBRUARY 2021

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DETAILS OF TEAS AWAITING SALE

SALE NO: 7 SCHEDULED FOR 16TH/17TH FEBRUARY 2021

	LOT	QUANTITY kgs	LOW GROWN (CATALOGU	ES		
Ex Estate	868	991,814	Leafy	Closed on	29/01/2021	Violations Excluded	
High & Medium	1,390	648,046	Semi Leafy	Closed on	29/01/2021	Violations Excluded	
Leafy	2,111	928,063	Tippy	Closed on	29/01/2021	Violations Excluded	
Semi Leafy	1,918	971,830					
Tippy	2,033	1,078,586	OTHER MAIN SALE CATALOGUES				
Premium Flowery	433	82,722	High & Medium	Closed on	29/01/2021	Violations Excluded	
Off Grades	2,317	,	Dust	Closed on	29/01/2021	Violations Excluded	
	,	1,326,647	Premium Flowery	Closed on	29/01/2021	Violations Excluded	
Dust	646	675,790	Off Grades	Closed on	29/01/2021	Violations Excluded	
TOTAL	11,716	6,703,498	BOP1A	Closed on	29/01/2021	Violations Excluded	
Re-print	885	541,536	Ex Estate	Closed on	29/01/2021	Violations Excluded	

No of Pkgs : 176,150

CTC : 12,669 Pkgs - 642,882 kgs

SALE NO. 7 - SALE OF 18TH/ 19TH FEBRUARY 2020 18TH/ 19TH FEBRUARY 2020

Re-print Lots : 587

SELLERS' PROMPT **BUYERS' PROMPT** : 23/02/2021
 Lots
 : 10,530
 Re-print Lots
 : 587

 Quantity
 : 6,050,209 kgs
 Re-print Quantity
 : 385,101 kgs
 : 24/02/2021

SALE NO: 8 SCHEDULED FOR 22ND/ 23RD FEBRUARY 2021

	LOT	QUANTITY kgs	LOW GROWN CATALOGUES				
Ex Estate	832	947,849	Leafy	Closed on 05/02/2021 Violations Excluded			
High & Medium	1,289	600,978	Semi Leafy	Closed on 05/02/2021 Violations Excluded			
Leafy	2,018	860,036	Tippy	Closed on 05/02/2021 Violations Excluded			
Semi Leafy	1,879	920,850					
Tippy	2,008	1,052,321	OTHER MAIN SALE CATALOGUES				
Premium Flowery	430	73.341	High & Medium	Closed on 05/02/2021 Violations Excluded			
Off Grades	1,958	1,084,896	Dust	Closed on 05/02/2021 Violations Excluded			
Dust	532	531,814	Premium Flowery	Closed on 05/02/2021 Violations Excluded			
			Off Grades	Closed on 05/02/2021 Violations Excluded			
TOTAL	10,946	6,072,085	BOP1A	Closed on 05/02/2021 Violations Excluded			
Re-print	789	425,354	Ex Estate	Closed on 05/02/2021 Violations Excluded			

No of Pkgs : 159,016

CTC : 11,605 Pkgs - 621,603 kgs

BUYERS' PROMPT : 01/03/2021 SELLERS' PROMPT : 02/03/2021 Re-print C : 398 SALE NO. 8 - SALE OF 25TH/26TH FEBRUARY 2020 Lots : 9,669 : 9,669 **Re-print Lots** : 398 : 5,455,042 kgs **Re-print Quantity** : 235,970 kgs

Quantity

SALE NO: 7 SCHEDULED FOR 16TH/17TH FEBRUARY 2021

ORDER OF SALE				Approximate Selling Time of F&W Catalogues		
EX ESTATE LC	LG Large Lea <u>Leaf/BOPIA/P</u> BC		High & Medium/Off Grade/Dust BC	16TH FEBRUARY 2021 Tippy Teas	08.30am	
JK	FW		CTB	Semi Leafy Teas	08.30am	
AS	CTB		JK	Leafy Teas	09.00am	
BC FW CTB	AS JK EB		EB FW MB	Main Sale - High & Medium	11.15am	
EB MB	LC MB		LC AS	17TH FEBRUARY 2021 Premium Flowery	08.30am	
				BOP1A	09.00am	
` '		,	aka Commodities PLC ntile Produce Brokers (Pvt)Ltd	Ex-Estate Off Grades	10.00am 10.30am	
BC - Bartleet Produce Marketing (Pvt) Ltd		LC - Lanka Commodity Brokers (Pvt) Ltd		Dust	03.00pm	
EB - Eastern Brokers Ltd		CTB - Ceylon Tea Brokers PLC				

FORBES & WALKER TEA BROKERS (PVT) LTD SALE OF - 09TH/ 10TH FEBRUARY 2021