

WEEKLY TEA MARKET REPORT
SALE NO: 6 - 09TH/ 10TH FEBRUARY 2021

ORDER OF SALE		
EXESTATE	LG Large Leaf Leaf/BOPIA/Premium	High & Medium/Off Grade/Dust
1. Mercantile Produce Brokers (Pvt) Ltd	Mercantile Produce Brokers (Pvt) Ltd	Asia Siyaka Commodities PLC
2. Lanka Commodity Brokers (Pvt) Ltd	Bartleet Produce Marketing (Pvt) Ltd	Bartleet Produce Marketing (Pvt) Ltd
3. John Keells PLC	Forbes & Walker Tea Brokers (Pvt) Ltd	Ceylon Tea Brokers PLC
4. Asia Siyaka Commodities PLC	Ceylon Tea Brokers PLC	John Keells PLC
5. Bartleet Produce Marketing (Pvt) Ltd	Eastern Brokers Ltd	Eastern Brokers Ltd
6. Forbes & Walker Tea Brokers (Pvt) Ltd	Asia Siyaka Commodities PLC	Forbes & Walker Tea Brokers (Pvt) Ltd
7. Ceylon Tea Brokers PLC	John Keells PLC	Mercantile Produce Brokers (Pvt) Ltd
8. Eastern Brokers Ltd	Lanka Commodity Brokers (Pvt) Ltd	Lanka Commodity Brokers (Pvt) Ltd

At this week's sale 11,323 lots totalling 6,386,223 kgs were on offer. The breakdown is as follows:

	LOTS	QUANTITY
Ex Estate	793	892,392
Main Sale - High & Medium	1,283	610,140
Low Grown - Leafy	2,100	923,865
Low Grown - Semi Leafy	1,821	941,683
Low Grown - Tippy	1,996	1,050,297
Premium Flowery	386	70,811
Off Grades	2,388	1,343,549
Dust	556	553,486
TOTAL	11,323	6,386,223
Re - Prints	565	342,866

Buyers Prompt : 16/02/2021
Sellers Prompt : 17/02/2021

QUALITY

Westerns were irregular and lower to last, whilst the Nuwara Eliya's were barely maintained. Uda Pussellawa's were fairly similar to last, whilst the Uva's showed a decline on the previous week's quality. Low Grown's were similar to last.

COMMENTS

Auction quantities declined to 6.4 M/Kgs this week from 7 M/Kgs the previous week. Low Grown met with improved demand, whilst the High and Mid Grown small leaf teas witnessed selective buying, perhaps following irregular quality.

Ex-Estate offerings comprised of 0.9 M/Kgs. There was fair demand at irregular rates following quality.

Best Western BOP's were mostly firm and Rs. 10-20 per kg lower, whilst a few select invoices gained by a similar margin following special inquiry. Corresponding BOPF's - select high prices teas declined Rs. 20-40 per kg, whilst the others were firm and lower to a lesser extent. In the Below Best category, a few select coloury BOP's gained Rs. 20 per kg and more, whilst the others were firm and lower by a similar margin. Corresponding BOPF's - teas in the higher price bracket were Rs. 10 per kg lower, whilst the others were firm and Rs. 10 per kg dearer. Plainer BOP's were firm, whilst the corresponding BOPF's were firm and up to Rs. 10 per kg dearer for the cleaner sorts. Nuwara Eliya BOP's were irregular, whilst the corresponding BOPF's tended dearer. Uda Pussellawas sold around last week's levels. Uva BOP/BOPF's were irregular following quality.

High and Mid Grown CTC teas were mostly firm with the exception of teas in the high price bracket, which tended easier. Corresponding Low Grown types were irregular and often Rs. 10-20 per kg lower.

Low Grown comprised of 2.9 M/Kgs in the Leafy/Semi Leafy and Tippy catalogues this week. There was fair demand.

Well-made BOP1/OP1's were fully firm to dearer, whilst the balance were irregular following quality. A selection of better OP/OPA's were firm to dearer, whilst the balance were firm. However, teas at the bottom appreciated. Well-made PEK/PEK1's too appreciated, whilst the balance were irregular following quality.

In the Tippy catalogues, FBOP's in general were firm to dearer. Select Best and Best together with cleaner Below Best FF1's appreciated, whilst the balance were fully firm.

In the Premium catalogue, very Tippy teas continued to attract good demand. Best were firm to selectively dearer, whilst the balance were irregular following quality.

WE CONGRATULATE

GALPADITENNA TEA FACTORY

for

obtaining **Rainforest Alliance certification**

for selling marks

Suduwelipothahena CTC and Hiriliyadda CTC

WE CONGRATULATE

KATABOOLA TEA FACTORY

Managed by Kahawatte Plantations PLC

for obtaining

ISO 22000:2018

		MOST COMPREHENSIVE WEBSITE ON TEA www.forbestea.com					
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UNORTHODOX TEAS							
HIGH GROWN		BP1s - Firm and Rs. 10-20 per kg dearer. PF1s - Teas in the higher price bracket tended easier, whilst the others sold around last week's levels.					
MEDIUM GROWN		BP1s - Firm and selectively dearer. PF1s - Firm.					
LOW GROWN		BP1s - Irregular following quality. PF1s - Rs. 10-20 per kg lower.					
QUOTATIONS IN (Rs/kg)		BP 1		PF 1			
Sale Date		01/02 FEB	09/10 FEB	01/02 FEB	09/10 FEB		
High Grown		560 - 600	570 - 600	540 - 650	550 - 630		
Medium Grown		550 - 620	560 - 620	550 - 610	550 - 610		
Low Grown		600 - 660	600 - 650	680 - 860	620 - 820		
OFF GRADES							
FGS1/FGS		Best together with Below Best were firm to selectively dearer, whilst poorer sorts were firm to lower. Low Grown - few Select Best firm. Others in general declined Rs. 20-30 per kg and more at times. CTC's - Best and Below Best varieties were firm on last, whilst poorer sorts firm on last.					
BROKENS		BM's & BP's - Best and cleaner Below Best firm. Others together with poorer sorts declined Rs. 10-20 per kg.					
BOPIA		The best varieties were firm, whilst a few selective invoices were dearer following quality. Below Best and poorer sorts remained firm on last.					
QUOTATIONS IN (Rs/kg)		HIGH		MEDIUM		LOW	
Sale Date		01/02 FEB	09/10 FEB	01/02 FEB	09/10 FEB	01/02 FEB	09/10 FEB
Better Fannings (Orthodox)		590 - 650	580 - 630	540 - 610	590	520 - 570	500 - 540
Better Fannings (CTC)		590	N/A	610	590 - 600	470 - 750	460 - 750
Other Fannings (Orthodox)		600	600	530	510	500 - 540	480 - 490
Other Fannings (CTC)		500	460	450 - 490	430	430 - 750	460 - 750
Good Brokens		530 - 660	520 - 640	550 - 660	560 - 630	660	690
Other Brokens		470 - 640	470 - 600	490 - 630	480 - 600	500 - 610	480 - 590
Better BOP1As		490 - 570	500 - 530	650 - 670	540 - 620	680 - 740	620 - 810
Other BOP1As		490 - 520	470 - 490	510 - 590	460 - 520	500 - 560	470 - 580
DUSTS							
DUST1		Select Best primaries sold at last levels. High Grown Dust1's in Best and Below Best categories gained Rs. 10-20 per kg following quality. Balance sold at last levels. Others and Poorer sorts were firm to irregularly dearer. Mediums sold at last levels. Select Best CTC's gained considerably. Best and Below Best were firm to irregularly lower. Others and Poorer sorts declined Rs. 10-20 per kg. Best Low Grown - gained sharply. Below Best irregularly dearer. Others and poorer sorts were firm.					
DUST		Clean secondaries firm to irregularly dearer. Below Best sold at last levels. Poorest on offer followed a similar trend. CTC's declined Rs. 10-20 per kg. Low Grown - firm to irregularly dearer.					
QUOTATIONS IN (Rs/kg)		HIGH		MEDIUM		LOW	
Sale Date		01/02 FEB	09/10 FEB	01/02 FEB	09/10 FEB	01/02 FEB	09/10 FEB
Better Primary Dust (Orthodox)		550 - 760	580 - 750	530 - 630	530 - 630	500 - 540	540 - 650
Better Primary Dust (CTC) P. Dust		560 - 630	560 - 630	530 - 620	500 - 600	580 - 630	620 - 730
Below Best Primary Dust (Orthodox)		480 - 550	500 - 570	480 - 500	480 - 520	450 - 540	460 - 530
Other Primary Dust (CTC) P. Dust		450 - 470	450 - 550	430 - 520	420 - 490	460 - 560	450 - 610
Other Primary Dust (Orthodox)		450 - 480	450 - 490	430 - 460	430 - 470	380 - 450	400 - 450
Better Secondary Dust		540 - 570	560 - 630	510 - 560	450 - 520	470 - 510	490 - 540
Other Secondary Dust		400 - 550	400 - 550	430 - 490	400 - 440	430 - 480	430 - 480
* Note. High & Medium quotations are a combination of HIGH GROWN (Western High and Uva High) MEDIUM GROWN (Western Medium and Uva Medium).							
Contd...5							
FORBES & WALKER TEA BROKERS (PVT) LTD SALE OF - 09TH/ 10TH FEBRUARY 2021							

<u>QUANTITY SOLD DURING THE PERIOD</u>					
<u>01ST - 06TH FEBRUARY 2021</u>					
<u>2021</u>			<u>2020</u>		
<u>WEEKLY</u>	<u>TODATE</u>		<u>WEEKLY</u>	<u>TODATE</u>	
		<u>PRIVATE SALES</u>			
105,427	498,397		101,572	429,050	
		<u>PUBLIC AUCTION</u>			
6,253,223	31,660,970		5,298,663	30,117,061	
		<u>FORWARD CONTRACTS</u>			
NIL	69,680		NIL	NIL	
		<u>DIRECT SALES</u>			
NIL	NIL		15,470	153,405	
		<u>TOTAL</u>			
6,358,650	32,229,047		5,415,705	30,699,516	
		<u>BMF EXCLUDED FROM PRIVATE SALE</u>			
116,115	816,337		312,954	949,811	

PUBLIC AUCTION / GROSS SALE AVERAGES

SALE NO : 5
SALE OF : 01ST/ 02ND FEBRUARY 2021

	2021				2020				2019			
	WEEKLY		TODATE		WEEKLY		TODATE		WEEKLY		TODATE	
	SLR	USD	SLR	USD	SLR	USD	SLR	USD	SLR	USD	SLR	USD
Uva High Grown	574.13	3.02	578.07	3.05	494.18	2.75	461.37	2.57	496.03	2.76	490.69	2.71
Western High Grown	620.93	3.26	626.90	3.30	579.77	3.23	567.19	3.16	584.23	3.25	606.39	3.35
CTC High Grown	575.70	3.02	585.16	3.08	538.04	3.00	547.24	3.04	526.17	2.93	527.66	2.91
High Grown (Summary)	608.64	3.20	614.00	3.23	563.65	3.14	542.87	3.02	560.89	3.12	573.69	3.17
Uva Medium Grown	575.56	3.02	593.42	3.13	520.35	2.90	492.19	2.74	534.43	2.98	516.75	2.85
Western Medium Grown	563.84	2.96	576.62	3.04	505.96	2.82	493.75	2.75	514.23	2.86	508.33	2.81
CTC Medium Grown	534.80	2.81	552.21	2.91	471.91	2.63	473.41	2.63	456.33	2.54	473.98	2.62
Medium Grown (Summary)	567.18	2.98	581.77	3.06	509.15	2.84	493.39	2.75	520.06	2.90	510.51	2.82
Orthodox Low Grown	665.75	3.50	678.89	3.58	638.97	3.56	644.06	3.58	632.51	3.52	620.30	3.42
CTC Low Grown	539.21	2.83	551.25	2.90	449.03	2.50	457.57	2.55	443.85	2.47	453.63	2.50
Low Grown(Summary)	657.08	3.45	669.76	3.53	622.73	3.47	627.97	3.49	621.18	3.46	609.92	3.37
Total	632.24	3.32	643.63	3.39	595.50	3.32	591.43	3.29	593.73	3.31	587.18	3.24

Source: Oanda Exchange Rates

Source: MSL - Averages

QUANTITY SOLD AND THE AVERAGE PRICE PER AUCTION

	<u>2021</u>			<u>2020</u>			<u>2019</u>		
SALE DATE	QTY <u>M/KG</u>	AV/PRICE <u>RS</u>	Approx <u>US\$</u> <u>Equivalent</u>	QTY <u>M/KG</u>	AV/PRICE <u>RS</u>	Approx <u>US\$</u> <u>Equivalent</u>	QTY <u>M/KG</u>	AV/PRICE <u>RS</u>	Approx <u>US\$</u> <u>Equivalent</u>
26TH JAN 2021	6.47	637.17	3.34	6.18	602.50	3.35	7.15	593.70	3.30
02ND FEB 2021	6.25	632.24	3.32	5.29	595.50	3.32	6.57	593.71	3.31

Source: Central Bank of Sri Lanka / Buying Rates

RATES OF EXCHANGE AS AT 10TH FEBRUARY 2021

YEAR	US.DOL	STG.PD	YEN	EURO
2021	192.57	263.93	1.82	231.12
2020	179.55	231.58	1.62	194.63
2019	176.12	227.04	1.59	199.50

SRI LANKA RUPEE APPROX. PER UNIT OF CURRENCY

Source: Central Bank of Sri Lanka / Buying Rates

CROP AND WEATHER

For the period 01 - 07 February 2021

Western/Nuzwara Eliya Regions

Both regions reported bright mornings with overcast evenings and occasional showers. The Department of Meteorology expects strong winds in the Western Region in the week ahead.

Uva/Udapussellawa Regions

The Uva Region reported dull weather with intermittent showers, whilst the Udapussellawa Region reported clear mornings with scattered showers during the evenings with a few sub-districts experiencing bright weather throughout the week. Occasional showers are expected in the Uva Region by the Department of Meteorology in the week ahead.

Low Grown

Bright mornings and gloomy evenings with occasional showers were reported in the Low Grown Region. According to the Department of Meteorology, heavy showers are expected in the Ruhuna and Sabaragamuwa regions in the week ahead.

Crop Intake

The Western, Nuwara Eliya and Udapussellawa regions maintained the crop intake, whilst the Uva and Low Grown regions reported a decrease.

CROP STATISTICS IN (Mn/kgs)

					Todate	Todate	Todate	Difference +/-	
		2018	2019	2020	2018	2019	2020	2018 vs 2019	2019 vs 2020
Sri Lanka	Dec	26.3	21.9	28.5	303.9	300.1	278.4	-3.8	-21.7
Bangladesh	Dec	6.3	6.42	6.96	82.1	96.07	86.39	13.97	-9.68
North India	Dec	35.8	48.2	53.6	1113.7	1171.1	1034.1	57.4	-137.0
South India	Dec	19.7	20.3	18.1	224.9	219.0	221.5	-5.9	2.5
Malawi	Nov	6.4	1.1	1.3	50.6	43.2	39.9	-7.4	-3.3
Kenya	Oct	49.2	46.3	48.2	395.5	363.1	467.4	-32.4	104.3

CATALOGUES

SALE NO. 08 - SCHEDULED FOR 22ND/23RD FEBRUARY 2021

The Ex Estate catalogue closed on 5 February 2021 excluding violations. The Main sale catalogues too closed on 5 February 2021 excluding violations.

SALE NO. 09 - SCHEDULED FOR 2ND/3RD MARCH 2021

The Ex Estate and Main sale catalogues are scheduled to close on 11 February 2021.

SALE NO. 10 - SCHEDULED FOR 9TH/10TH MARCH 2021

The Ex Estate and Main sale catalogues are scheduled to close on 18 February 2021.

The details of teas awaiting sale are given on the last page of this report.

DETAILS OF TEAS AWAITING SALE

SALE NO : 7 SCHEDULED FOR 16TH/ 17TH FEBRUARY 2021

	LOT	QUANTITY kgs	LOW GROWN CATALOGUES			
Ex Estate	868	991,814	Leafy	Closed on	29/01/2021	Violations Excluded
High & Medium	1,390	648,046	Semi Leafy	Closed on	29/01/2021	Violations Excluded
Leafy	2,111	928,063	Tippy	Closed on	29/01/2021	Violations Excluded
Semi Leafy	1,918	971,830	OTHER MAIN SALE CATALOGUES			
Tippy	2,033	1,078,586	High & Medium	Closed on	29/01/2021	Violations Excluded
Premium Flowery	433	82,722	Dust	Closed on	29/01/2021	Violations Excluded
Off Grades	2,317	1,326,647	Premium Flowery	Closed on	29/01/2021	Violations Excluded
Dust	646	675,790	Off Grades	Closed on	29/01/2021	Violations Excluded
TOTAL	11,716	6,703,498	BOP1A	Closed on	29/01/2021	Violations Excluded
Re-print	885	541,536	Ex Estate	Closed on	29/01/2021	Violations Excluded

No of Pkgs : 176,150

CTC : 12,669 Pkgs - 642,882 kgs

SALE NO. 7 - SALE OF 18TH/ 19TH FEBRUARY 2020

BUYERS' PROMPT : 23/02/2021

Lots : 10,530Re-print Lots : 587

SELLERS' PROMPT : 24/02/2021

Quantity : 6,050,209 kgsRe-print Quantity : 385,101 kgs

SALE NO : 8 SCHEDULED FOR 22ND/ 23RD FEBRUARY 2021

	LOT	QUANTITY kgs	LOW GROWN CATALOGUES			
Ex Estate	832	947,849	Leafy	Closed on	05/02/2021	Violations Excluded
High & Medium	1,289	600,978	Semi Leafy	Closed on	05/02/2021	Violations Excluded
Leafy	2,018	860,036	Tippy	Closed on	05/02/2021	Violations Excluded
Semi Leafy	1,879	920,850	OTHER MAIN SALE CATALOGUES			
Tippy	2,008	1,052,321	High & Medium	Closed on	05/02/2021	Violations Excluded
Premium Flowery	430	73,341	Dust	Closed on	05/02/2021	Violations Excluded
Off Grades	1,958	1,084,896	Premium Flowery	Closed on	05/02/2021	Violations Excluded
Dust	532	531,814	Off Grades	Closed on	05/02/2021	Violations Excluded
TOTAL	10,946	6,072,085	BOP1A	Closed on	05/02/2021	Violations Excluded
Re-print	789	425,354	Ex Estate	Closed on	05/02/2021	Violations Excluded

No of Pkgs : 159,016

CTC : 11,605 Pkgs - 621,603 kgs

SALE NO. 8 - SALE OF 25TH/ 26TH FEBRUARY 2020

BUYERS' PROMPT : 01/03/2021

Lots : 9,669Re-print Lots : 398

SELLERS' PROMPT : 02/03/2021

Quantity : 5,455,042 kgsRe-print Quantity : 235,970 kgs

SALE NO : 7 SCHEDULED FOR 16TH/ 17TH FEBRUARY 2021

ORDER OF SALE			Approximate Selling Time of F&W Catalogues	
EX ESTATE	LG Large Leaf LG Small Leaf/BOPIA/Prem	High & Medium/Off Grade/Dust	16TH FEBRUARY 2021	
LC	BC	BC	Tippy Teas	08.30am
JK	FW	CTB	Semi Leafy Teas	08.30am
AS	CTB	JK	Leafy Teas	09.00am
BC	AS	EB	Main Sale - High & Medium	11.15am
FW	JK	FW	17TH FEBRUARY 2021	
CTB	EB	MB	Premium Flowery	08.30am
EB	LC	LC	BOP1A	09.00am
MB	MB	AS	Ex-Estate	10.00am
FW - Forbes & Walker Tea Brokers (Pvt) Ltd			Off Grades	10.30am
JK - John Keells PLC			Dust	03.00pm
BC - Bartleet Produce Marketing (Pvt) Ltd				
EB - Eastern Brokers Ltd				
AS - Asia Siyaka Commodities PLC				
MB - Mercantile Produce Brokers (Pvt)Ltd				
LC - Lanka Commodity Brokers (Pvt) Ltd				
CTB - Ceylon Tea Brokers PLC				